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SEANO'NEIL (39)

Principal
One to One: Building Better Leaders

Sean O'Neil, principal of One to One Leadership, a sales and leadership training company, has spent the past two years aggressively growing a business his mother started 25 years ago. Since joining One to One, Sean has boosted revenue 153 percent and landed impressive clients, including News Corp., Akin Gump, Royal Bank of Scotland, Arnold Worldwide, Major League Soccer and the NBA. Sean's greatest business accomplishment occurred when he demonstrated significant return on a large sales clients training investment — the elusive holy grail of training companies — a 13 percent decrease in associate turnover and 9 percent increase in sales associates above quota.

